

**Cambridge Economic Development Authority (EDA)
January 22, 2013**

Pursuant to due call and notice thereof, a regular meeting of the Cambridge Economic Development Authority (EDA) was held on Tuesday, January 22, 2012 at Cambridge City Center, 300 3rd Ave NE, Cambridge, Minnesota, 55008.

Members Present: President Chris Caulk, Vice President Lisa Iverson and EDA members Mariys Palmer and Howard Lewis

Members Absent: David Schornstein

Others Present: Executive Director Lynda Woulfe and Economic Development Director Stan Gustafson

Call to Order

President Caulk called the meeting to order at 6:02 pm.

Approval of Agenda

Lewis moved, seconded by Iverson, to approve the agenda as presented. Motion carried 4/0.

Consent Agenda

Iverson moved, seconded by Palmer, to approve consent agenda items A – B as follows:

- A. Approval of EDA Bills #91606 - #92191, totaling \$62,988.72
- B. Approve January 7, 2013 EDA Meeting Minutes

Upon call of the roll, Caulk, Iverson, Lewis, and Palmer, voted aye. No nay. Motion carried 4/0.

New Business

GPS 45:93 Membership

Gustafson stated GPS 45:93 is a regional consortium of public sector, private sector and non-profit parties in the region created to better attract high-wage, technology-based jobs. Gustafson reported GPS collaborates on industrial job retention, expansion, recruitment and development of start companies. Gustafson stated the annual dues are \$750 which is paid from the EDA marketing budget.

Gustafson stated the GPS membership consists of cities, counties, workforce, Central MN Jobs and Training, DEED, State House and Senate, Lakes & Pines, Initiative Foundation, ECRDC, MN Power, US Cable, ARRC Manufacturers, Allina, Pine Tech, four financial institutions and Pine Medical Center for a total of 29 members all within region 7E.

Gustafson stated the membership benefits include being a part of CVN, Positively MN, Economic Development Association Minnesota, Minnesota Real Estate Journal conference

attendance, and MNCar. Gustafson stated MNCar allows him to see what Metro Realtors are looking for their clients and the eblasts he sees are requests for certain size building or land and the preferred locations and he responds accordingly. Gustafson stated this is another marketing tool the City has access to without the high price of joining the group on our own. Gustafson stated if the City of Cambridge were to have individual memberships in these organizations, the total would be \$6,350.

Gustafson stated Cambridge continues to market to the metro or north metro realtors to indicate they are within close proximity to Minneapolis and St. Paul. GPS is a good regional organization and, when seeking specific funding, it is best to be associated with a regional organization rather than on your own.

Palmer confirmed the City does not get the same benefits through the Isanti County EDA as GPS 45:93.

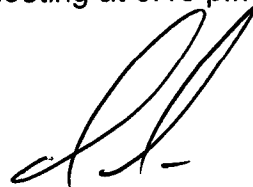
Palmer moved, seconded by Iverson to approve the membership to GPS 45:93 for the calendar year of 2013 for \$750. Lewis confirmed the City is a member of the Chamber of Commerce. Motion passed 4/0.

Unfinished Business

There was no unfinished business.

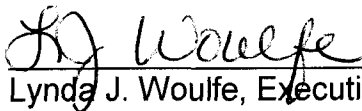
Adjournment

Lewis moved, seconded by Iverson, to adjourn the meeting at 6:13 p.m. The motion carried 4/0.



Chris Caulk, President

ATTEST:



Lynda J. Woulfe, Executive Director